| January Collections           |             |             |           |             |           | Year-to-Date Collections |             |           |              | Fiscal Year Collections |              |              |             |
|-------------------------------|-------------|-------------|-----------|-------------|-----------|--------------------------|-------------|-----------|--------------|-------------------------|--------------|--------------|-------------|
|                               | January     | January     | 1998-1999 | January     | 1999-2000 | YTD                      | YTD         | FY98-FY99 |              | FY99-FY2000             | Actual       | FY2000       | FY99-FY2000 |
| Tax or Excise                 | 1998        | 1999        | Growth    | 2000        | Growth    | FY98                     | FY99        | Growth    | FY2000       | Growth                  | FY99         | Estimate     | Growth      |
| INCOME TAX                    | \$1,066,139 | \$1,115,941 | 4.7%      | \$1,227,463 | 10.0%     | \$4,488,589              | \$4,877,274 | 8.7%      | \$5,169,361  | 6.0%                    | \$8,036,585  | \$8,716,000  | 8.5%        |
| Estimated Payments**          | \$499,109   | \$525,098   | 5.2%      | \$582,017   | 10.8%     | \$1,033,802              | \$1,136,649 | 9.9%      | \$1,245,534  | 9.6%                    | 1,742,540    | 1,777,000    | 2.0%        |
| Tax Withheld                  | \$588,097   | \$618,372   | 5.1%      | \$683,117   | 10.5%     | \$3,652,187              | \$3,949,959 | 8.2%      | \$4,247,529  | 7.5%                    | 6,751,378    | 7,113,000    | 5.4%        |
| Returns & Bills               | \$12,764    | \$13,660    | 7.0%      | \$9,078     | -33.5%    | \$124,781                | \$136,347   | 9.3%      | \$121,889    | -10.6%                  | 953,752      | 1,039,000    | 8.9%        |
| Refunds**                     | \$33,831    | \$41,189    | 21.8%     | \$46,750    | 13.5%     | \$322,181                | \$345,682   | 7.3%      | \$445,592    | 28.9%                   | 1,411,085    | 1,213,000    | -14.0%      |
| SALES & USE TAXES             | \$197,099   | \$316,183   | 60.4%     | \$337,771   | 6.8%      | \$1,710,521              | \$1,925,909 | 12.6%     | \$2,087,597  | 8.4%                    | \$3,269,827  | \$3,520,000  | 7.7%        |
| Tangible Property             | \$138,408   | \$227,196   | 64.1%     | \$246,461   | 8.5%      | \$1,134,517              | \$1,279,786 | 12.8%     | \$1,392,009  | 8.8%                    | \$2,146,660  | \$2,325,000  | 8.3%        |
| Services                      | \$5,104     | \$23,980    | 369.8%    | \$18,367    | -23.4%    | \$103,916                | \$120,080   | 15.6%     | \$121,724    | 1.4%                    | \$204,550    | 204,000      | -0.3%       |
| Meals                         | \$24,664    | \$34,167    | 38.5%     | \$36,995    | 8.3%      | \$231,350                | \$262,092   | 13.3%     | \$273,680    | 4.4%                    | \$436,184    | 455,000      | 4.3%        |
| Motor Vehicles                | \$28,923    | \$30,839    | 6.6%      | \$35,948    | 16.6%     | \$240,739                | \$263,951   | 9.6%      | \$300,184    | 13.7%                   | \$482,434    | 536,000      | 11.1%       |
| CORPORATION EXCISE            | \$28,992    | \$17,127    | -40.9%    | \$3,121     | -81.8%    | \$375,526                | \$401,546   | 6.9%      | \$414,465    | 3.2%                    | \$1,008,662  | \$1,029,000  | 2.0%        |
| Estimated Payments**          | \$45,749    | \$91,308    | 99.6%     | \$97,060    | 6.3%      | \$551,299                | \$695,065   | 26.1%     | \$768,210    | 10.5%                   | \$1,140,008  | 1,178,000    | 3.3%        |
| Returns                       | \$27,221    | \$19,548    | -28.2%    | \$15,300    | -21.7%    | \$144,536                | \$149,052   | 3.1%      | \$136,894    | -8.2%                   | \$415,812    | 403,000      | -3.1%       |
| Bill Payments                 | \$1,779     | \$721       | -59.5%    | \$550       | -23.8%    | \$17,522                 | \$13,942    | -20.4%    | \$14,294     | 2.5%                    | \$24,780     | 24,000       | -3.1%       |
| Refunds**                     | \$45,757    | \$94,450    | 106.4%    | \$109,789   | 16.2%     | \$337,831                | \$456,513   | 35.1%     | \$504,933    | 10.6%                   | \$571,938    | 576,000      | 0.7%        |
| BUSINESS EXCISES              | \$6,623     | \$5,857     | -11.6%    | \$214       | -96.3%    | \$205,923                | \$230,160   | 11.8%     | \$182,801    | -20.6%                  | \$558,218    | \$535,000    | -4.2%       |
| Insurance Excise              | \$183       | \$437       | 138.5%    | (\$1,028)   | -335.3%   | \$103,307                | \$112,779   | 9.2%      | \$110,427    | -2.1%                   | \$317,206    | 315,000      | -0.7%       |
| Estimated Payments**          | \$1,854     | \$472       | -74.6%    | \$1,601     | 239.4%    | \$107,675                | \$117,966   | 9.6%      | \$123,005    | 4.3%                    |              |              |             |
| Returns                       | \$221       | \$114       | -48.5%    | \$20        | -82.2%    | \$1,619                  | \$1,515     | -6.4%     | \$930        | -38.6%                  |              |              |             |
| Bill Payments                 | \$0         | \$0         | NA        | \$0         | NA        | \$16                     | \$49        | 209.6%    | \$39         | -20.9%                  |              |              |             |
| Refunds**                     | \$1,891     | \$148       | -92.2%    | \$2,649     | 1685.8%   | \$6,003                  | \$6,752     | 12.5%     | \$13,546     | 100.6%                  |              |              |             |
| Public Utility Excise         | (\$192)     | (\$123)     | 36.1%     | (\$744)     | -506.3%   | \$43,188                 | \$69,339    | 60.6%     | \$30,531     | -56.0%                  | \$132,471    | \$108,000    | -18.5%      |
| Estimated Payments**          | \$168       | \$24        | -85.9%    | \$13        | -43.4%    | \$59,896                 | \$89,791    | 49.9%     | \$50,183     | -44.1%                  |              |              |             |
| Returns                       | \$53        | \$557       | 954.6%    | \$6         | -99.0%    | \$1,283                  | \$4,754     | 271%      | \$937        | -80.3%                  |              |              |             |
| Bill Payments                 | \$0         | \$0         | -90.3%    | \$0         | NA        | \$141                    | \$846       | 499%      | \$2,663      | 214.8%                  |              |              |             |
| Refunds**                     | \$413       | \$704       | 70.4%     | \$763       | 8.5%      | \$18,132                 | \$26,052    | 43.7%     | \$23,253     | -10.7%                  |              |              |             |
| Commercial Bank Excise***     | (\$839)     | \$8,623     | 1127.5%   | \$1,633     | -81.1%    | \$42,978                 | \$57,349    | 33.4%     | \$41,384 *** | -27.8%                  | \$118,818    | \$112,000    | -5.7%       |
| Estimated Payments**          | (\$1,159)   | \$7,198     | 721.2%    | \$2,460     | -65.8%    | \$98,629                 | \$109,044   | 10.6%     | \$108,088    | -0.9%                   |              |              |             |
| Returns                       | \$796       | \$1,265     | 58.9%     | \$756       | -40.3%    | \$4,137                  | \$10,199    | 146.5%    | \$5,560      | -45.5%                  |              |              |             |
| Bill Payments                 | \$0         | \$1,068     | 906932%   | \$4         | -100.0%   | \$119                    | \$5,972     | 4934%     | \$16         | -99.7%                  |              |              |             |
| Refunds**                     | \$477       | \$909       | 90.6%     | \$1,586     | 74.6%     | \$59,907                 | \$67,866    | 13%       | \$72,279     | 6.5%                    |              |              |             |
| Savings Institution Excise*** | \$7,471     | (\$3,080)   | -141.2%   | \$353       | 111.5%    | \$16,450                 | (\$9,306)   | -156.6%   | \$460 ***    | 104.9%                  | (\$10,278)   | \$0          | -100%       |
| Estimated Payments**          | \$7,673     | (\$3,116)   | -140.6%   | \$0         | 100.0%    | \$32,271                 | . , , ,     | -117.6%   | (\$54)       | 99.1%                   |              |              |             |
| Returns                       | \$325       | \$35        | -89.1%    | \$415       | 1073.8%   | \$2,140                  | \$842       | -60.6%    | \$1,275      | 51%                     |              |              |             |
| Bill Payments                 | \$3         | \$0         | -100.0%   | \$0         | NA        | \$11                     | \$3         | -67.5%    | \$1          | -85.1%                  |              |              |             |
| Refunds**                     | \$529       | \$0         | -100.0%   | \$62        | NA        | \$17,972                 | \$4,460     | -75.2%    | \$761        | -82.9%                  |              |              |             |
| OTHER EXCISES                 | \$121,685   | \$109,572   | -10.0%    | \$109,961   | 0.4%      | \$784,775                | \$816,331   | 4.0%      | \$834,450    | 2.2%                    | \$1,361,100  | \$1,411,000  | 3.7%        |
| Alcoholic Beverages           | \$6,919     | \$6,266     | -9.4%     | \$6,517     | 4.0%      | \$37,756                 | \$38,223    | 1.2%      | \$39,089     | 2.3%                    | \$60,988     | \$61,000     | 0.0%        |
| Cigarette                     | \$27,487    | \$23,416    | -14.8%    | \$24,721    | 5.6%      | \$179,686                | \$172,618   | -3.9%     | \$170,131    | -1.4%                   | \$284,439    | \$279,000    | -1.9%       |
| Deeds                         | \$5,747     | \$6,910     | 20.2%     | \$7,007     | 1.4%      | \$30,629                 | \$43,278    | 41.3%     | \$45,969     | 6.2%                    | \$72,653     | \$73,000     | 0.5%        |
| Estate & Inheritance          | \$20,540    | \$11,331    | -44.8%    | \$9,085     | -19.8%    | \$108,807                | \$99,696    | -8.4%     | \$95,028     | -4.7%                   | \$173,867    | \$177,000    | 1.8%        |
| Motor Fuels                   | \$55,498    | \$52,894    | -4.7%     | \$53,387    | 0.9%      | \$370,477                | \$374,169   | 1.0%      | \$386,702    | 3.3%                    | \$636,551    | \$669,000    | 5.1%        |
| Room Occupancy                | \$5,489     | \$5,818     | 6.0%      | \$6,560     | 12.8%     | \$57,301                 | \$78,035    | 36.2%     | \$87,434     | 12.0%                   | \$119,467    | \$136,000    | 13.8%       |
| Miscellaneous                 | \$5         |             | 59340.7%  | \$2,683     | -8.7%     | \$118                    | \$10,312    | 8617%     | \$10,097     | -2.1%                   | \$13,136     | \$16,000     | 21.8%       |
| TOTAL DOR TAXES FOR BUDGET    | \$1,420,539 | \$1,564,680 | 10.1%     | \$1,678,530 | 7.3%      | \$7,565,334              | \$8,251,221 | 9.1%      | \$8,688,673  | 5.3%                    | \$14,234,392 | \$15,211,000 | 6.9%        |

Details may not add to total because of rounding.

\*\*Income Tax and Corporate estimated payments and refunds include all credits to estimated payments:

Income
January 1999 \$2,328 YTD FY99 \$175,823
January 2000 \$2,703 YTD FY2000 \$219,594 Corporate January 1999 January 2000 YTD FY99 YTD FY2000 \$63,451 \$67,677 \$271,086 \$272,941

<sup>\*\*\*</sup>Due to bank tax reform legislation, starting in FY98, all bank tax transactions (both savings and commercial) for tax years 1997 or later now appear in the Commercial Bank Excise category.

## Massachusetts Department of Revenue

Monthly Report of Tax Collections through January 31, 2000

(add 000's)

|   | January     | January     | 1999 - 2000 Growth   |         | YTD         | YTD         | FY99 - FY2000 Growth |                | Year - to - Date      |                  |             |  |
|---|-------------|-------------|----------------------|---------|-------------|-------------|----------------------|----------------|-----------------------|------------------|-------------|--|
| Tax or Excise                           | 1999        | 2000        | Amount               | Percent | FY99        | FY2000      | <u>Amount</u>        | Amount Percent |                       | Benchmark Range* |             |  |
| TOTAL DOR TAXES FOR BUDGET              | \$1,564,680 | \$1,678,530 | \$113,850            | 7.3%    | \$8,251,221 | \$8,688,673 | \$437,452            | 5.3%           | 8,536,000 - 8,736,000 |                  | 000         |  |
| INCOME TAX                              | \$1,115,941 | \$1,227,463 | \$111,522            | 10.0%   | \$4,877,274 | \$5,169,361 | \$292,087            | 6.0%           |                       |                  |             |  |
| Tax Withheld                            | \$618,372   | \$683,117   | \$64,745             | 10.5%   | \$3,949,959 | \$4,247,529 | \$297,570            | 7.5%           |                       |                  |             |  |
| SALES & USE TAXES                       | \$316,183   | \$337,771   | \$21,588             | 6.8%    | \$1,925,909 | \$2,087,597 | \$161,687            | 8.4%           |                       |                  |             |  |
| Tangible Property                       | \$227,196   | \$246,461   | \$19,265             | 8.5%    | \$1,279,786 | \$1,392,009 | \$112,223            | 8.8%           |                       |                  |             |  |
| CORPORATION EXCISE                      | \$17,127    | \$3,121     | (\$14,006)           | -81.8%  | \$401,546   | \$414,465   | \$12,919             | 3.2%           |                       |                  |             |  |
| BUSINESS EXCISES                        | \$5,857     | \$214       | (\$5,642)            | -96.3%  | \$230,160   | \$182,801   | (\$47,359)           | -20.6%         |                       |                  |             |  |
| OTHER EXCISES                           | \$109,572   | \$109,961   | \$389                | 0.4%    | \$816,331   | \$834,450   | \$18,119             | 2.2%           |                       |                  |             |  |
|   | January     | January     | y 1999 - 2000 Growth |         | YTD         | YTD         | FY99 - FY2000 Growth |                | Actual                | FY2000           | FY99-FY2000 |  |
| Tax or Excise                           | 1999        | 2000        | Amount               | Percent | FY99        | FY2000      | <u>Amount</u>        | Percent        | FY99                  | Estimate         | Growth      |  |
| TOTAL DOR TAXES FOR BUDGET              | \$1,564,680 | \$1,678,530 | \$113,850            | 7.3%    | \$8,251,221 | \$8,688,673 | \$437,452            | 5.3%           | \$14,234,392          | \$15,211,000     | 6.9%        |  |
| General Fund                            |             |             |                      |         | \$4,885,184 | \$5,119,641 | \$234,457            | 4.8%           | \$8,477,527           | \$9,048,134      | 6.7%        |  |
| Local Aid                               |             |             |                      |         | \$2,881,678 | \$3,067,728 | \$186,050            | 6.5%           | \$4,925,633           | \$5,305,560      | 7.7%        |  |
| Highway Fund                            |             |             |                      |         | \$319,269   | \$330,446   | \$11,177             | 3.5%           | \$543,847             | \$571,458        | 5.1%        |  |
| Other Funds                             |             |             |                      |         | \$165,089   | \$170,858   | \$5,768              | 3.5%           | \$287,385             | \$285,849        | -0.5%       |  |
| NON-DOR TAXES FOR BUDGET                | \$4,155     | \$5,743     | \$1,589              | 38.2%   | \$23,254    | \$34,328    | \$11,074             | 47.6%          | \$57,071              | \$77,000         | 34.9%       |  |
| Racing                                  | \$558       | \$683       | \$125                | 22.4%   | \$4,585     | \$4,370     | (\$215)              | -4.7%          | \$8,269               | \$8,800          | 6.4%        |  |
| Beano 3/5ths                            | \$173       | \$153       | (\$20)               | -11.8%  | \$1,919     | \$1,714     | (\$205)              | -10.7%         | \$3,286               | \$3,500          | 6.5%        |  |
| Raffles & Bazaars                       | \$66        | \$122       | \$55                 | 83.5%   | \$592       | \$545       | (\$47)               | -8.0%          | \$989                 | \$1,000          | 1.2%        |  |
| Special Insurance Brokers               | \$1,642     | \$1,891     | \$249                | 15.1%   | \$1,898     | \$1,969     | \$71                 | 3.8%           | \$19,167              | \$26,500         | 38.3%       |  |
| Boxing                                  | \$1         | \$1         | \$1                  | 99.5%   | \$7         | \$7         | \$0                  | 6.4%           | \$54                  | \$50             | -6.8%       |  |
| Deeds, Sec. of State                    | \$1,714     | \$2,894     | \$1,179              | 68.8%   | \$14,254    | \$25,722    | \$11,469             | 80.5%          | \$25,306              | \$37,150         | 46.8%       |  |
| TOTAL TAXES FOR BUDGET                  | \$1,568,835 | \$1,684,273 | \$115,439            | 7.4%    | \$8,274,475 | \$8,723,000 | \$448,525            | 5.4%           | \$14,291,463          | \$15,288,000     | 7.0%        |  |
| OTHER DOR REVENUE                       | \$9,644     | \$9,949     | \$305                | 3.2%    | \$80,675    | \$91,940    | \$11,266             | 14.0%          | \$169,040             | \$171,537        | 1.5%        |  |
| Local Option Taxes: Aircraft (Jet) Fuel | \$1,623     | \$1,322     | (\$301)              | -18.6%  | \$8,734     | \$9,167     | \$433                | 5.0%           | \$14,896              | \$15,317         | 2.8%        |  |
| Rooms                                   | \$3,227     | \$3,001     | (\$226)              | -7.0%   | \$45,165    | \$50,345    | \$5,180              | 11.5%          | \$68,471              | \$70,525         | 3.0%        |  |
| Utility & Insurance Assessments         | \$0         | \$0         | \$0                  | NA      | \$0         | \$0         | \$0                  | NA             | \$0                   | \$0              | NA          |  |
| Urban Redevelopment Excise              | \$13        | \$90        | \$78                 | 620%    | \$394       | \$910       | \$516                | 130.7%         | \$40,849              | \$40,965         | 0.3%        |  |
| Departmental Fees, Licenses, etc.       | \$253       | \$1,379     | \$1,127              | 445.6%  | \$2,896     | \$5,740     | \$2,844              | 98.2%          | \$7,257               | \$7,506          | 3.4%        |  |
| County Correction Fund: Deeds           | \$1,002     | \$1,025     | \$22                 | 2.2%    | \$6,281     | \$6,651     | \$370                | 5.9%           | \$10,603              | \$10,924         | 3.0%        |  |
| Local Rental Veh (Conv Ctr)             | \$313       | \$280       | (\$33)               | -11%    | \$1,052     | \$1,009     | (\$43)               | -4.1%          | \$1,281               | \$1,300          | NA          |  |
| Abandoned Deposits (Bottle)             | \$3,213     | \$2,852     | (\$361)              | -11.2%  | \$16,151    | \$18,118    | \$1,967              | 12.2%          | \$25,683              | \$25,000         | -2.7%       |  |
| TOTAL TAX & OTHER REVENUE               | \$1,578,479 | \$1,694,223 | \$115,744            | 7.3%    | \$8,355,150 | \$8,814,941 | \$459,791            | 5.5%           | \$14,460,503          | \$15,459,537     | 6.9%        |  |
|   |             |             |                      |         |             |             |                      |                |                       |                  |             |  |

Detail may not add to total because of rounding.

<sup>\*</sup> The benchmark range establishes the rate at which revenue should be received over the year to reach the annual estimate. The benchmarks for specific tax categories are available on a quarterly basis. The benchmark range is for total taxes for budget.